



馬來西亞汽車修理廠商總會

PERSEKUTUAN PERSATUAN PEMILIK BENGKEL KERETA MALAYSIA

The Federation Of Automobile Workshop Owners' Association Of Malaysia

8-2, (2nd Floor), Jalan 2/46A, Taman Niaga Waris, Off Jalan Kuching, 51200 Kuala Lumpur, Malaysia.
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NOTICE TO ALL FAWOAM MEMBER WORKSHOPS

Trade Discounts on Parts Prices and Labour Rates

Through our meeting with the Motor Sub-Committee of the Persatuan Insuran Am Malaysia on 17/04/2013, PIAM has advised that in view of the Competition Act effective 1st January 2012 it is up to the insurers and workshops to decide on the trade discount applicable (cannot fixed rates), and that PIAM will be abstaining on this issue; and will not dictate anything to its members

Herein, please be advised that the consensus agreement made between the Members of Persatuan Insuran Am Malaysia (PIAM), the Malaysia Takaful Association (MTA), Association of Malaysian Loss Adjusters (AMLA) and the Federation of Automobile Workshop Owners' Association of Malaysia in August 2011 has now been ANNULLED.

Members are advised that ALL trade discounts agreed (between 15% to 25% for parts), together with the labour rate of RM30.00 per hour **SHOULD NOT BE** applied into your repair estimates or approvals.

Members are hereby advised to determine and negotiate diligently with your respective Loss Adjusters and Insurers on the trade discounts to be applied on to your repair estimates and/or approvals.

The labour rate of RM30.00 per hour currently offered is also **NOT APPLICABLE**; and the Association recommends that you determine your own respective labour cost in consultation with your accountants or financial advisers.

Please note that the Malaysia Competition Act which came into effect since January 2012 does not allow our trade associations to set or recommend a set of rates or pricings for goods or services sold.



Insurance Sub-Committee

THE FEDERATION OF AUTOMOBILE WORKSHOP OWNERS' ASSN. OF MALAYSIA



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致：各州属会、主席、总务、总会理事及州代表

事项：零件折扣率及人工时资

根据马来西亚汽车修理厂商总会与普险协会 (PIAM) 于 2013 年 4 月 17 日的对话会，普险协会表示，鉴于 2012 年 1 月 1 日起生效的竞争法令，所有的零件折扣将由保险公司及车厂自行决定，（不能固定其折扣率）。在此，普险协会在此事件将不假手处理。

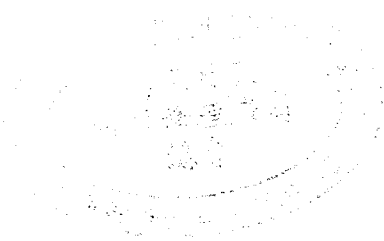
另外，由普险协会 (PIAM)、马来西亚回教保险协会 (MTA)、马来西亚估价师公会 (AMLA) 及马来西亚汽车修理厂商总会 (FAWOAM) 于 2011 年 8 月份所达成的协议现已废止。

会员们不被鼓励将所同意的零件折扣（介于 15%至 25%），连同人工时资 RM30 加入至其维修估计或审批内。

会员们应该判断性地与各自的估价师公司及保险公司谈判有关将零件折扣被加入其维修估计或审批内。

目前所提供 RM30 人工时资在这行业内已不合适，总会建议会员应该向各自的会计师或财务顾问咨询有关的合理人工时资。

根据竞争法令 2010，Malaysia Competition Commission (MYCC) 于 2012 年 1 月已实行不可定下统一价格表，在此，所有的修车行业都不被允许把出售或所提供的服务设定一个统一的价格率。



马来西亚汽车修理厂商总会
保险小组